

Message Text

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ACTION STR-07

INFO OCT-01 EUR-12 IO-13 ISO-00 STRE-00 AGR-01 CEA-01
CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10
INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00
AID-05 SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02
OMB-01 DOE-15 /127 W
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P 021230Z AUG 78
FM USMISSION GENEVA
TO SECSTATE WASHDC PRIORITY 2764
INFO AMEMBASSY BRUSSELS
AMEMBASSY BONN

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USMTN

USEEC

PASS STR ELECTRONICALLY FOR ACTION

E.O. 11652: N/A
TAGS: ETRD, MTN
SUBJECT: GREATER-THAN-FORMULA U.S. TARIFF OFFERS AND THE
EC

REF: STATE 191833

1. MTN DEL SHARES COMPLETELY THE CONCERNS EXPRESSED IN REFTTEL AND IS CARRYING OUT A SIMILAR SERIES OF ANALYSES AND ASSESSMENTS IN PREPARATION FOR OUR EARLY SEPTEMBER POLICY REVIEW.
 2. INFORMALLY, WE HAVE ALREADY BEGUN TO TAKE SOME OF THE STEPS SUGGESTED IN PARA 8, PARTICULARLY SIGNALING
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INTERESTED THIRD PARTIES OF THE JEOPARDY OF OUR GTF OFFERS UNLESS THE EC RECOGNIZES THEM. WE HAVE ALSO MADE AN INITIAL APPROACH THROUGH THE ECONOMIC OFFICERS TO MAKE EACH OF THE MEMBER COUNTRIES AWARE OF THEIR PARTICULAR INTEREST IN OUR GTF OFFERS. FINALLY, AT THE LOWER POLITICAL LEVELS IN OUR CONTACTS WITH MEMBER STATES, WE HAVE CONTINUED TO HARP ON THE THEME THAT ALL OF THESE

OFFERS ARE IN JEOPARDY UNLESS THEY PARTICULARLY SIGNAL WHICH ONES ARE IMPORTANT TO THEM.

3. FRANKLY, THE EC HAS ONLY BEGUN TO ANALYZE THE VALUE OF OUR GTF OFFERS SINCE UNTIL NOW THEY HAVE BEEN UNDER STRICT DIRECTION TO AVOID BACKING THEMSELVES INTO A POSITION OF HAVING TO MAKE GTF OFFERS THEMSELVES, THEREBY ACCEPTING IN PART THE NO-NET-EXCEPTIONS PRACTICE. FOR UNITY'S SAKE, INDIVIDUAL MEMBER STATES HAVE ALSO BEEN RELUCTANT TO OPENLY PRESS THEIR INTEREST IN OUR GTF OFFERS, BUT WE SUSPECT MORE WILL BE EXPRESSED DURING SEPTEMBER. FOR EXAMPLE, DURING OUR VISIT TO BONN, MCDONALD SPECIFICALLY ASKED FRAU STEEG AND DR. ABEL OF THEIR VIEW ON OUR GTF OFFERS, AND BOTH STATED THEY WANTED TO GIVE THIS A HIGHER PRIORITY IN THE SEPTEMBER 113 SESSIONS SINCE, OF COURSE, QUITE A NUMBER OF THEM HAD CONSIDERABLE VALUE. ADMITTEDLY THE GERMAN POSITION MAY BE A MINORITY, BUT WE WANT TO ENCOURAGE IT FURTHER AND PRESS FOR A MAXIMUM RECOGNITION IN EARLY AUTUMN TO PREVENT EITHER A FREE RIDE OR THE DETERIORATION OF THE TARIFF CUTS TO AN UNACCEPTABLE ULEVEL. MCDONALD HAS DISCUSSED THE POSSIBILITY WITH FRAU STEEG OF VISITING WITH HER IN GERMANY DURING THE LAST HALF OF SEPTEMBER AT HER VACATION RETREAT FOR A PRIVATE ASSESSMENT OF WHERE WE MIGHT HOPE TO END UP.

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4. MTN DEL STRONGLY PREFERS THE HANDLING OF ALL WITHDRAWALS ON AN INDIVIDUAL BASIS AS A PART OF THE GIVE AND TAKE OF NEGOTIATIONS IN THE FINAL PHASE AS THE APPROACH TO ACHIEVE FINAL BALANCE AT THE HIGHEST POSSIBLE LEVEL OF QUALITY AND DEPTH OF CUT. MCDONALD

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NNN

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